

# ***COMMUNITY POWERED FOR 40 YEARS***







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“A long-term supporter of Valley Outreach, outgoing board chair Becky Billingsley has generously contributed her passion, intellect, and experience to the organization during a time of tremendous growth. Her thoughtful leadership over the last two years has created lasting, positive impact for our community. Thank you, Becky!”

***THIS REPORT  
COVERS OUR LAST  
FISCAL YEAR, FROM  
OCT. 1, 2021 TO  
SEPT. 30, 2022.***



*Becky Billingsley and Tracy Maki  
at a strategic planning retreat.*

## DEAR FRIENDS,

This year's annual impact report includes some stunning service numbers that required the team at Valley Outreach to be agile and innovative in fulfillment of our mission. We are incredibly proud of our team and grateful to our volunteers, donors, and the community we serve for working with us and supporting our efforts. You'll see in this report, the number of families we serve continues to increase and the need for our services is extremely high. You'll also see examples and stories of the impact of our programs—food, clothing, and client support services.

Unfortunately, the inequities in our society are more obvious than ever. Inflation dramatically impacted household budgets, creating larger gaps, and across the state of Minnesota, food shelves experienced an historic high of more than 5 million visits in 2022. Our own numbers certainly multiplied, with an 89% increase in food support. The Minnesota Poverty Report 2022, written by the Humphrey School of Public Affairs in collaboration with the Minnesota Community Action Partnership, noted disparities for Black, indigenous, and people of color (BIPOC) communities and the much higher percentages of these communities living in poverty compared to their white counterparts.

**Poverty is complex and no single answer solves everything. Yet, step by step and person by person, we strive to meet as many basic needs as we can for families who seek our help. We do so with a backdrop of compassion and through a lens of social and racial justice.**

In managing our significant growth trajectory, the Board of Directors approved a new strategic framework that is both practical and aspirational. The framework calls on us to leverage our strengths and capacity to increase economic stability for clients, increase understanding of and empathy for poverty and ensure clients feel engaged and connected. Underlying the framework and our public-facing programs, our board and staff teams intensified the depth and breadth of racial equity training they took on, striving for consistent progress towards positive change.

We are grateful to be community powered and for the continued support of our work. Alongside donors, volunteers, partners, and the community, we will always offer a welcoming and supportive place for people who need us.

## LET'S MAKE IT BETTER. TOGETHER.

Sincerely,  
Tracy Maki, CEO  
Becky Billingsley, Board Chair



# MISSION, VISION, VALUES & DEI STATEMENT

## **OUR MISSION**

We help people move their lives forward through basic needs services and personalized support.

## **OUR VISION**

We help create a vibrant and resilient community where everyone's needs are met.

## **VALUES**

We work in the community with people and believe in the intrinsic value of every person. Our team focuses on *Collaboration, Connection, Kindness* and *Trust* to achieve greater equity and deliver on our mission and vision.

## **DIVERSITY, EQUITY & INCLUSION**

**We are better together.**

As an organization, we are building and nourishing an environment in which inclusiveness is a reflex, not an initiative.

We strive for consistent progress towards social and economic equality. We are an ally in creating positive change, never hesitating to advocate for justice, and listening to those most affected by broken systems.

In all we say and all we do, we commit to diversity, equity and inclusion across race, color, sex, age, national origin, religion, sexual orientation, gender identity and/or expression, status as a veteran, basis of disability and other aspects of personal identity.

**These values are non-negotiable.**



## ***SERVING THE COMMUNITY***

Valley Outreach offers a broad range of support to people in need—whether it's food, clothing or help navigating resources.

**All our services are available free of charge to clients.**

### **FOOD**

Our SuperShelf certified food shelf makes it easy for people to access healthy foods while promoting individual choice. People can choose from a variety of products like fresh produce, deli items, milk, eggs, meat, and packaged goods. We offer three ways for people to shop: inside our food shelf, drive-up service using mobile technology so shoppers can select the food they want from the comfort of their vehicles, and home delivery. We also partner with the Cimmaron community in Lake Elmo to support on-site food distribution events.

### **CLOTHING**

We offer shoppers a friendly, boutique-style shopping experience through the StyleXchange program. Clients may select high-quality, like-new clothing at no cost based on their household's specific needs. We provide growing kids with clothes that fit, adults with apparel right for the workplace and everyone with warm gear for cold weather.

### **CLIENT SUPPORT SERVICES**

All client support services are based on individual needs determined through one-on-one meetings with our professional, highly skilled staff and specially trained volunteers.

Our primary services fall into the following categories:

- Resource and Application Support – We provide help navigating the complex network of social services.
- Case Management – We help when people don't know where to start. Clients work with credentialed staff to identify specific goals, assess priorities and create a plan with support from the Valley Outreach team.
- Financial Assistance – We have financial assistance available to help with expenses related to client goals. This support is most often used for things like rent, security deposits, utilities, car repairs, and medical expenses. We help clients put the financial pieces together from several sources including our own designated funds, other funders, and contributions from clients themselves.

# STRATEGIC FRAMEWORK

## **HOW WE BRING OUR MISSION AND VISION TO LIFE**

Our 40 years of service and growth inspires our commitment to the community. Our strategic framework is designed to guide Valley Outreach as we advance our **mission and vision**.

We strive to be a stable place for people to come for help. Our **desired impact** as an organization is to increase economic stability for the communities we serve, increase empathy and understanding of poverty overall, and engage and connect with clients in a meaningful way.



We believe the following **organizational strategic priorities** will help us achieve our goal.

- **Improve and Increase Access to Basic Needs Support:** Through collaboration, Valley Outreach will reduce barriers to current services and more comprehensively meet clients' needs. As we put our commitment to social justice into action, we work to increase our organization-wide understanding of basic needs access as a social justice issue.
- **Ensure Operational Strength:** Building from our current strengths, Valley Outreach will ensure operational continuity through engagement among staff, board, and volunteers; maintaining strong and documented systems and practices; and regularly gathering input and feedback to partner with clients and community while optimizing the use of our facility. To ensure our operational strength, we will maintain or grow our resources with a focus on a diverse mix of income that allows autonomy for our organization and the clients we support.
- **Grow our Influence:** Valley Outreach will champion basic needs access while destigmatizing the use of these services. By leveraging our platform and influence, we will expand access and proactively address structural and systemic inequities that affect clients.

The strategic framework overlays and informs the work of the staff team and our programs. The **implementation methods** of this framework are both broad activities and the tactics of our operations.

## HIGHLIGHTS FROM FISCAL YEAR 2021/2022

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- **Adjusted programs to make it easier for clients to shop.** Rolled out shopping by appointment, expanded creative ways to source food and clothing to meet rising need, introduced a program to help families to get diapers, created a multi-lingual welcome flyer and signage to help people access programs and re-introduced shopping with a points card in StyleXchange.
- **Established a digital client engagement strategy** using mobile technology to gather insight and feedback from clients in a way convenient for them. We used their input for many of the program adjustments noted above.
- **Expanded delivery program with food shelf partners** at Open Cupboard, White Bear Lake Area Food Shelf, Washington County, NewTrax and ProjectDASH.
- **Increased housing support efforts** through partnerships with Washington County and the AmeriCorps housing navigator who works at Valley Outreach.
- **Grew our staff with six new team members** to ensure our services continue to meet our high standards while we assist a growing number of clients.
- **Participated in deep racial equity and social justice training for board and staff.** This is just the beginning of our work as we apply a racial equity lens to everything we do.
- **Raised a record \$222,000 during our rebranded, back-in-person, annual fundraising event, Vibrant.**
- **Completed work on a new strategic framework** to guide our organization as we continue to grow.
- **Continue to improve accessibility to areas of our building** including adding a ramped sidewalk by StyleXchange.





# IMPACT



**27,000**

PEOPLE USED  
OUR SERVICES

**89%**

INCREASE OVER  
PREVIOUS YEAR



## **EVERYBODY NEEDS HELP AND THAT'S OKAY.**

Like many other social services programs, we have seen a stunning increase in the number of people who need assistance with food, clothing and access to resources and supports. We're glad to be of service when people need help. As you read this report, please remember that all the numbers represent real people—individuals, families, seniors, and children.

In the last year, we served a total of 6,836 households, more than 27,000 individuals. This is an 89% increase over the previous year.

Of the people we served, 40% were children. This percentage remains relatively consistent year over year.

About 1,600 individuals who access our programs are 65 years of age and older.



*Susan is a stroke survivor who enjoys spending time with her husband and caregiver, Mark. He considers their time together a blessing.*

# IMPACT



**2,802**  
HOUSEHOLDS  
PER MONTH

**2,049,520**  
MEALS DISTRIBUTED

## FOOD PROGRAMS

Our SuperShelf certified food shelf makes it easy for shoppers to access healthy foods while promoting individual choice. Distributing nutritious food through all our food programs is a priority for clients.

This year, we distributed food for more than 2,049,520 meals—equal to nearly 2,460,000 pounds of food.

We served on average 2,802 households per month through 33,630 total visits to our food programs. Visits doubled this year, increasing our average daily service numbers from 70 to 140 visits per day.

### HOME DELIVERY

In the past fiscal year we delivered 3,291 deliveries to 996 distinct families across 5 counties. This is more than five times the number of families we served in fiscal year 2019/2020.

We phased out the Mobile Choice program that we ran independently at Valley Outreach to integrate home deliveries into a collaborative effort. We partner with Washington County, Open Cupboard, White Bear Lake Area Food Shelf, New Trax and Project DASH (DoorDash's free, in-kind delivery service for non-profits) for expanded food delivery. Working together enables these organizations to serve a much bigger community of people in need.

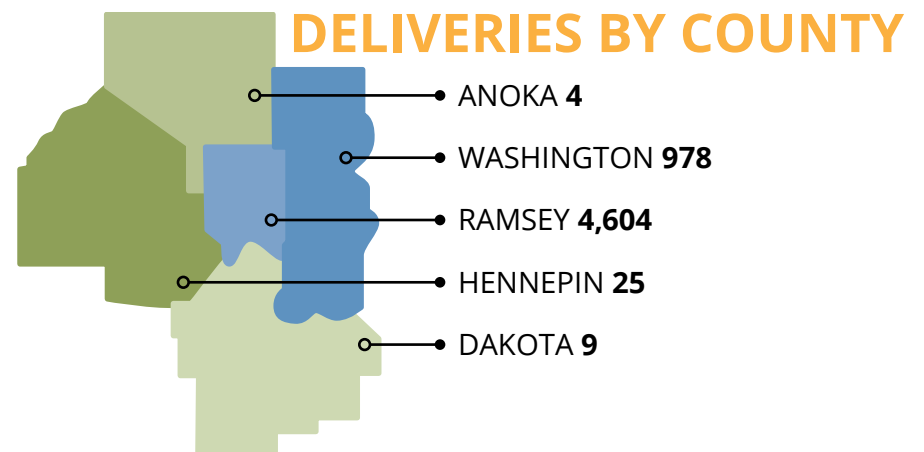
Through this collaboration, our organizations made 5,620 deliveries across 5 counties.

## CLIENT EXPERIENCE

*A first-time food delivery recipient called to let our team know what it meant to her. In tears she said, "Thank you. This delivery had everything I needed."*



*Karen moved to the area to support her sister. We are happy to support her.*





# IMPACT



**2,700**  
HOUSEHOLDS  
RECEIVED  
CLOTHING

**213,000**  
ITEMS DISTRIBUTED

## STYLEXCHANGE

Our clothing program, StyleXchange, aligns with our food programs so any client—no matter where they are from—may receive clothes at no charge.

About 2,700 unique households received clothing through 11,400 visits, a 78% increase over the previous year. We distributed more than 213,000 items.



*LuLu says she can find beautiful clothes and practice her English in a safe and friendly place every time she visits StyleXchange.*

## CLIENT EXPERIENCE

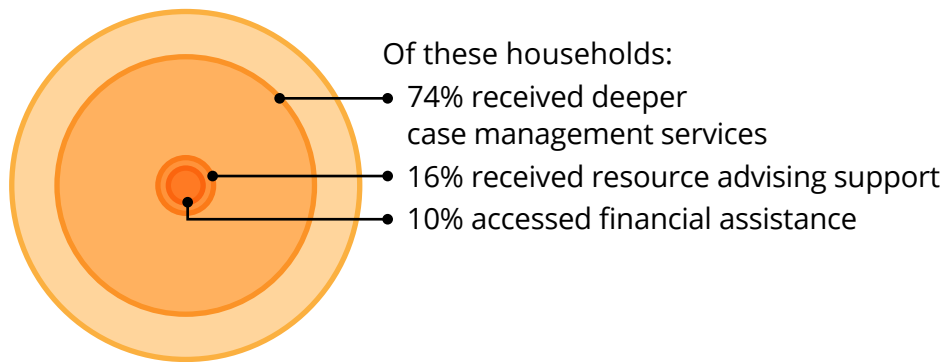
*A client came into StyleXchange looking for steel toe boots for a new job and needed them for her CDL training. She asked a volunteer if we had any in storage and the volunteer was able to find some in her exact size! The client was so excited and is grateful for our clothing program. We always encourage new StyleXchange shoppers to ask a volunteer or staff member if they need something that is not on the floor. We may have these more unique items in our inventory in the back.*

# IMPACT

## CLIENT SUPPORT SERVICES

The Client Support Services team at Valley Outreach helps people find resources that can assist them to move their lives forward based on their personal situation.

Last year, the Client Support Services team, which includes licensed social workers, served about 1,470 households.



## WHAT ARE THE TOP THINGS PEOPLE NEED CLIENT SUPPORT SERVICES HELP WITH?

- 47% assistance with housing
- 14% keeping utilities on
- 7% maintaining transportation



*James is a veteran who says he's the luckiest grandfather in the world because his grandkids love spending time with him.*



## CLIENT EXPERIENCE

Poverty is complex and every person's situation is unique. Here is an example of how our services integrate—both within Valley Outreach and with other service partners. *Names have been removed to protect client privacy.*

“Last year in February 2022, a man walked 2 miles to Valley Outreach on a day that was 10 below. He was staying with his sister and staying in his car because he didn't have stable housing of his own. A member of our Client Support Services team told him about the Washington County HOST (Homeless Outreach Services Team) and for immediate shelter, we could help get him to Higher Ground (part of Catholic Charities) in St. Paul. He decided to take this information with him and speak with his sister first. He did want to get some food, but he would have to carry it. He asked if we might have men's boots and gave our staff member the size he needed. Men's shoes don't come through very often and nothing was available on the StyleXchange floor. However, our StyleXchange manager remembered a pair of boots someone had set in her office. They were brand new, still in the box and half a size bigger than what he requested—close enough! The man tried them on and found they would work! This was a win. After shopping for clothes and food we packed everything up into an IKEA bag to carry back to his sister's home. He had thick socks to wear with his boots. He took a minute to add a sweater layer under his coat. “That looks nice, doesn't it?” he commented. It did and his feet would be warm for the walk home. We hope we will see him again, so we can continue to work with him. But, even if we don't, in that moment Valley Outreach could help.

## FINANCIAL ASSISTANCE IS A TEAM EFFORT



211 families received financial assistance for things like housing, medical expense and transportation. Valley Outreach helps put the funding pieces together working with the client, other funders, and our fund.



**Learn more about how our services work together to help people move forward.** Watch “Angela's Story – Everybody Needs Help and That's Okay” video. [valleyoutreachmn.org](http://valleyoutreachmn.org)





VOL. 99, NO. 38 UNITED PRESS INTERNATIONAL LEASED WIRE WEDNESDAY, FEBRUARY 23, 1983

## Food shelf helps during lean times

By ANITA BUCK

In these times, there are people who literally find the cupboard is bare. There is now an emergency solution for people in this situation. The St. Croix Valley Food Shelf, opening Feb. 23, is designed to provide food for those in need.

Washington County will be receiving \$1,000 from the State Department of Economic Security for emergency food and shelter. The money is part of a congressional supplement to the federal emergency assistance program.

The county's HRA which is responsible for administering the funds has decided to make the money available directly through the local food shelves. There are eight active food shelves serving Washington County residents.

According to Marilyn Olson, coordinator of the St. Croix Emergency food, the idea of a food shelf was started by the Ministerial Association.

Staffing of the Emergency Food Shelf is done by volunteers, members of the participating churches, with two people on duty during open hours. If other organizations wish to volunteer to help, they may contact Marilyn Olson, 777-2881.

The local plan is part of Metro Food Share. The St. Croix Valley plan will work in concert with other food shelves in Washington County. Similar aid is now being offered in Cottage Grove, Hugo, Forest Lake, and at St. Michael's Church in Stillwater.

To sustain the food shelf, continuing donations will be needed, both groceries and cash. Marilyn said that in the future, special drives may be conducted for special articles. If, for example, the shelves are bare of fruit, a concentrated effort would be made to resupply it. And if there is an abundance of a particular item, trades may be worked out with other shelves.

Churches participating in the St. Croix Valley Emergency Food Shelf program are these:

At St. Peter's Lutheran Church, Bayport: Bethlehem Lutheran, People's Congregational and St. Charles Catholic Church. Lake Elmo: Lake Elmo Baptist and Christ Lutheran church. Lakeland, St. Croix Valley United Methodist and Shepherd of the Valley Lutheran Church. Stillwater: Ascension Episcopal, First United Methodist, First Presbyterian, Our Savior's Lutheran, St. Mary's Catholic, St. Paul Lutheran, St. Peter's United Church of Christ and Trinity Lutheran Church. Anyone in the area who is confronted with an emergency need for food or medicine is invited and urged to contact the pastor of one of these churches. The St. Croix Valley Emergency Food Shelf is a program of neighbors helping neighbors through caring and sharing.



Marjane VanDennelstrand, a volunteer worker with the St. Croix Valley Emergency Food Shelf, was running short on space this morning to store the groceries collected last week.

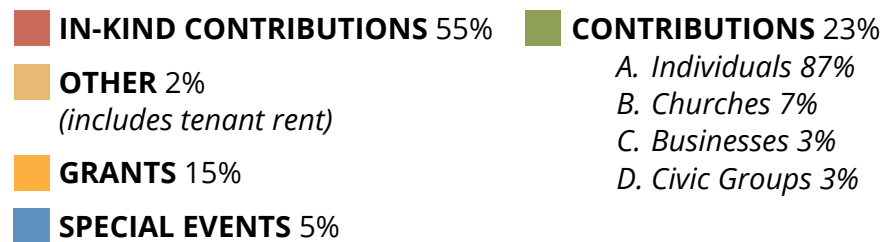
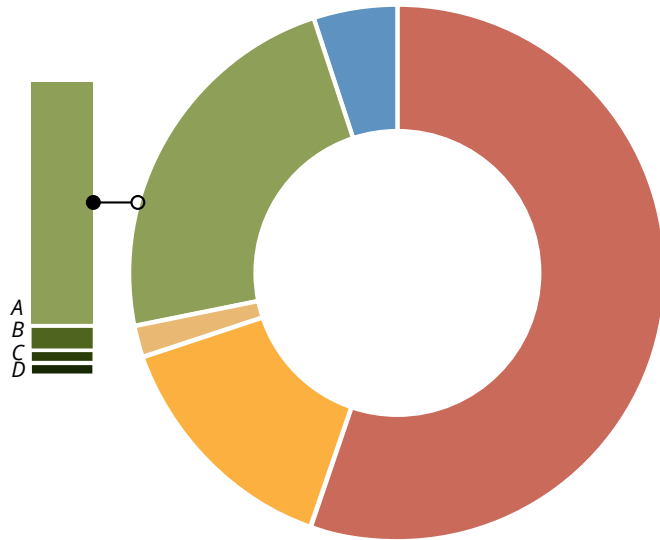


# FINANCIALS

## FISCAL YEAR 2021/2022 OVERVIEW

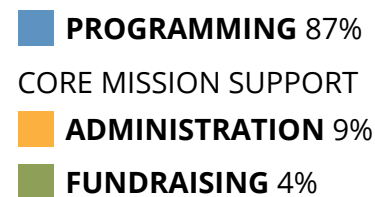
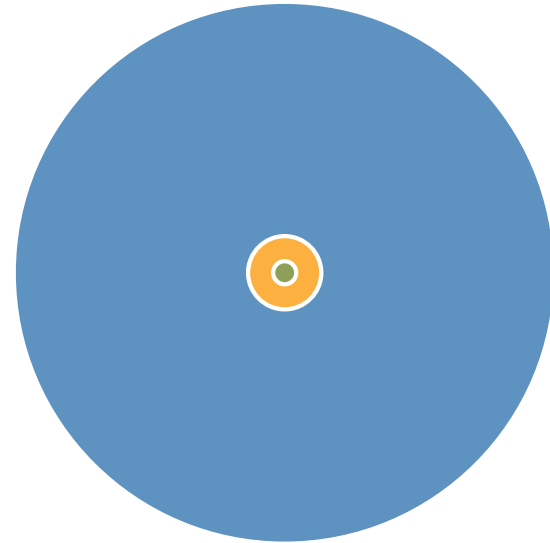
### REVENUE

\$4,762,893.10



### EXPENSES

\$4,782,953.00



For a complete overview of our financials, read our Fiscal Year 2021/2022 Audited Financial Report at [valleyoutreachmn.org/annual-reports](http://valleyoutreachmn.org/annual-reports).



***THANK YOU***

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**OUR DONORS ARE A GIFT.**



# DONORS



## LAURIE HOULE

A LONGTIME SUPPORTER OF VALLEY OUTREACH

Laurie and her husband, West, helped build their family business, Metro Gravel. Their family overcame a lot of challenges and carried on through sacrifice, strength, and courage with the help of their biggest assets, a team of employees.

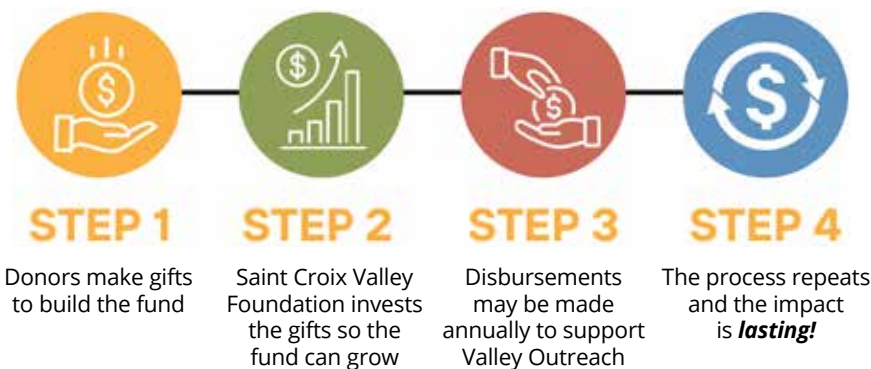
They felt fortunate in their success and chose to pay it forward through meaningful gifts to people and community organizations like Valley Outreach. When West passed away about a decade ago, Laurie chose to honor her husband and his spirit by continuing their tradition of generosity.

“A random act of kindness just does the heart good, and I encourage others to support Valley Outreach. Many years ago, in 2006, we started supporting Valley Outreach by bringing food we grew in the summer and went from there. One day we asked the staff what was most needed and learned at the time there was a need for ground beef. *(I understand Valley Outreach no longer accepts frozen food or meat donations for food safety reasons, but they did at the time.)* We also asked what it would cost to fill the shelves at their old location. I don't think the staff person believed that we would deliver until we showed up with a whole cow of ground beef in one-pound packages and a big check. That was the beginning of our journey with Valley Outreach. We believe it's important for families to have what they need, and we know Valley Outreach will make that happen.

## CONTRIBUTE TO THE VIBRANT FUTURE FUND

Help us reach our \$1 million goal! In 2023 as we celebrate our 40th anniversary, we're committed to building this fund so we can be a reliable resource for the next 40 years. This long-term fund is designed to provide stable, ongoing financial support to Valley Outreach. Each year a portion of the fund's value may be disbursed to help us move confidently into the future to sustain our food, clothing and resource work.

Contact **Kelly** at [kelly.unger@valleyoutreachmn.org](mailto:kelly.unger@valleyoutreachmn.org) to get started.



# DONORS

## INDIVIDUALS

### PERSEVERANCE (\$10,000+)

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Sarah Andersen and Chris Hayner  
Heinrich Bantli  
Cory and Naashom Buettner  
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Bruce Holcomb and Lynn Vernon  
Beverly Lloyd  
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David and Catherine Osten  
Sarah and Todd Stivland  
Peggy and Webb White  
Bernie and Evie Zeruhn

### PROSPERITY (\$5,000+)

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David Truax  
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Jeri West

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Lois Welshons  
Mary and Lawrence Whitaker  
Joshua and Ann Wilichowski

Craig and Georganne Williams  
Jerry Wohlers

### GROWTH (\$500+)

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Don Arneson  
Steven and Nancy Aronson  
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 Stacy and Dave Laubscher  
 Charles Leifeld  
 Mary Linser  
 Carol Lowell  
 Janice and Dennis Lund  
 David Lunzer  
 Michael and Barbara Lynskey  
 Tomothy Martin  
 Carol Mayala  
 Lynda and Timothy McCullough  
 Adam and Glennae Meyer  
 Bruce and Christine Miller  
 Curt Moe and Kathy Harker  
 Tim Mueller  
 Stephen and Judy Murphy  
 Karen and Wallace Nelson  
 Chuck and Joan Newman  
 Bruce and Edith Nicholson  
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 and Doug Smith  
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 Thomas and Susan O'Malley  
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 William Rahn  
 Sherrill Reid and Larry Gilbert  
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 Mike and Julie Ripley  
 Nate and Tarin Rose  
 Dan and Karen Runze  
 Dennis Sanders  
 Mary and Donald Sandgren  
 Michael W. Scanlan  
 Rosemarie Scanlan  
 Paul Schaefer  
 Jeredine Schneider  
 Lorna Schrade  
 Connie Schug  
 Kris Schwartz  
 George Siegfried  
 Tom and Sharon Simpson  
 David Smith

Kevin & Abbie Smith  
 Steve and Sue Snelling  
 Scott Sovereign  
 Brey Stellmach Mafi  
 Edward and Karen Stellan  
 James and Mary Stepan  
 Ed and Corkee Stuart  
 John and Beth Anne Sutcliffe  
 James and Ann Swanson  
 Rebecca Taylor  
 Margaret and Geoffrey Thomas  
 Paula and Tom Tierney  
 William and Pamela Walker  
 Dan and Judy Walsh  
 Melissa and Brad Ward  
 Mark and Joan Wendorf  
 Michelle and Guy Whitehead  
 Dana Williams  
 Celia and Ronald Wirth  
 Leng and Gloria Wong  
 Joan Zimmerman

#### **SUSTENANCE (\$250+)**

Anonymous (9)  
 Steve Anderson  
 Tracy Anderson  
 Robert and Jean Appert  
 Neal & Kathy Armstrong  
 Peg and Chuck Arnason  
 Andrew and Laurie Arnold  
 John and Kathryn Baer  
 Dennis and Jean Baker  
 Douglas and Rene Barclay  
 Timothy and Roxane Becken  
 David and Sharon Bell  
 Deanne and Allan Bergevin  
 Bridgette Bernier  
 Michael Bjork  
 Mary Bolton  
 Richard and Glenda Borchardt  
 Mark and Carolyn Briol  
 Bee Brown and Sean Foreman  
 Dale and Janel Busacker  
 Nancy and Mark Butala  
 Laurie Carlson  
 E. Brenda Cleary  
 Giselle Confehr  
 Lynne Conley  
 Elaine Connors  
 Nina Irene Cooper  
 Tom and Daphne Corbett  
 Nancy and William Cunniën

Michael Curtis  
 Donna Dalton and Jeffery Brower  
 Anita Dana  
 Clellan and Connie Davis  
 Jean and Norm Davis  
 Mark Debe  
 Tolis Dimopoulos  
 James and Joan Donner  
 Chelsea Dummer  
 Danielle and Tom Dunlap  
 Susan Dustin  
 Dick and Sharon Engdahl  
 Ute Erickson  
 Mary Eshleman  
 Amy Ferguson  
 Kelly Flick  
 Marilyn Forseth  
 Jill French-Graebner  
 and Dave Graebner  
 Kay Full  
 John and Rebecca Gabor  
 Cynthia Gackle and Randy Helland  
 Marilyn Garcia  
 Marcia Gardner  
 Jane Gleason  
 Jen Goldman  
 Judith Gorfain  
 Kris Gorman  
 Kathleen and Randy Graham  
 Tom Grimm  
 Kristin and Matt Hall  
 Laurie and John Hamerly  
 Katie Harris  
 Jennifer Hauer  
 David and Margaret Hayden  
 Michael Hayungs  
 Anne Hendrickson  
 Nathan and Anthony Hesse  
 Jody Heuer  
 Karen Hewes  
 Beth Honetschlager  
 Tom Horrisberger  
 Kathleen and Kevin Horst  
 Stephen Huebscher  
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 David Johnson

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 Henry and Leslie Kapell  
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 Kevin and Susan Kelleher  
 William and Karen Kelly  
 Niels Knutson  
 Scott and Heidi Koenig  
 Nancy Kohns  
 Donald and Sandra Koller  
 Jim and Shelley Kosmo  
 Janice Kramer  
 Allan Kristenson  
 John Lasswell  
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 Dana and John Lochner  
 Lori Lynn Lofstrom  
 Polly and Matt Logan  
 Peg and Randy Ludtke  
 Eric and Kathy Luoma  
 Paul and Debbie Mahoney  
 Tracy Maki and John Dybvig  
 Venkatesh Manda  
 Emily Matthees  
 Lisa Mattson  
 Sylvia McCallister  
 Theresa McCarthy-Pohl  
 Teresa McDowell  
 Linda and John McGough  
 James and Ann McKnight  
 Karen McLaren  
 Samuel McMillan  
 Dennis and Debi Meissner  
 Joel and Jodeen Monson  
 Stacy Morrison  
 Jane and John Murray  
 Duane and Bonnie Mutschler  
 Betsy and Erv Neff  
 Theodore and Ramona Nesse  
 Michael and Jaana Nystrom  
 Jim and Anne O'Brien  
 Jeffrey and Cynthia Olive  
 David and Janet Olson  
 Florence Olson  
 Gary and Roberta Opheim  
 Mary Ostertag  
 Tiffany Parr and Jason Martin  
 Beth and Charles Payne  
 Lucia and Gary Pearson

# DONORS

## INDIVIDUALS (CONT'D)

David Perocheschi  
Margaret Perry  
Beverly Petrie  
Pauline Petroske  
Tracy Pierre  
Mary Quinn  
Jeff and Mary Ranta  
Teri and Jake Reinseth  
Matt and Mary Richie  
Kathleen Roettger  
Christie and Nathan Rosckes  
Kateri Routh and Chris Gilles  
Katherine Russell  
April Rust  
Heather and Andrew Rutledge  
Samantha Schindler  
Cindy Schuenke  
David and Patricia Schultz  
Jane Schwartz  
Gloria Sell and John Bergman  
Bonnie and Steve Sherod  
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Todd Skjervold  
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Charlotte Zabawa  
Susan Zemke  
Paula Zeuli  
Julia Ziebell  
Roberta and Lann Zimdars



## ORGANIZATIONS

### PERSEVERANCE (\$10,000+)

Anonymous (3)  
American Legion Post 48  
Andersen Corporate Foundation  
F.R. Bigelow Foundation  
Fred C. & Katherine B. Andersen Foundation  
Hardenbergh Foundation  
Hugh J. Andersen Foundation  
Hunger Solutions MN  
Lakeview Hospital  
MAHADH Fund of HRK Foundation  
Marcus Lemonis  
Mardag Foundation  
Margaret Rivers Fund  
Marion Park Foundation  
Otto Bremer Trust  
Ralph S. French Charitable Foundation  
St. Paul Lutheran Church  
The Margaret A. Cargill Foundation Fund  
The Saint Paul & Minnesota Foundation  
United Way of Washington County East  
Weekes Family Foundation

### PROSPERITY (\$5,000+)

3M  
Allina Health  
Andersen Corporation  
C.G. Hill & Sons  
First Presbyterian Church  
Our Savior's Lutheran Church  
Shepherd of the Valley Lutheran Church  
Sit Investment Associates Foundation  
The Pugsley Fund of HRK Foundation  
The Raleigh Foundation  
Trinity Lutheran Church  
Yarusso Companies, Inc

### SECURITY (\$2,500+)

Ahola, Mack and Associates  
Bard the Cat Charity Fund  
Christ Lutheran Church - Lake Elmo  
Darn Knit Anyway  
First State Bank & Trust  
Greater Minneapolis Community Connections  
Hubbard Broadcasting  
Johnson Bealka, PLLC  
Lake Elmo Bank  
Leverty Financial Group  
River Market Co-op  
River Valley Athletic Club  
St. Francis of Assisi Catholic Church

St. Peter Lutheran Church  
Thrivent Financial Foundation

### STABILITY (\$1,000+)

Anonymous  
Alice O'Brien Foundation  
Ascension Episcopal Church  
Autodesk  
Barton Construction Services, Inc.  
Bethlehem Lutheran Church  
Braden Family Charitable Fund  
Candyland, Inc  
Cisco Foundation Matching Gifts  
Croix Chordsmen Chorus  
DiaSorin, Inc  
Eckberg Lammers  
First Resource Bank Stillwater  
First United Methodist Church of Stillwater  
Fraternal Order of the Eagles #94  
Gardner Law, PLLC  
Greater Twin Cities United Way  
Haskell's Stillwater  
HRK Foundation  
Ideal Credit Union  
Kowalski's Markets  
Lee Stoerzinger Wealth Management  
Market & Johnson  
Medtronic  
Minnesota Masonic Charities  
NellieBellie LLC  
Premier Bank  
River Valley Christian Church  
Roof Tech  
SRI, Inc.  
St. John's Lodge #1, Stillwater Masons  
Stillwater Evangelical Free Church  
Stillwater Investment Management, LLC  
Stillwater Trolley  
Stockness Construction  
The Wilford Family Foundation  
Thomson Reuters  
U.S. Lumber Group  
Valley Drug  
Wells Fargo Community Support Campaign  
Woodbury Lutheran Oak Hill Campus

### GROWTH (\$500+)

Amnesty International Club, Stillwater High School  
Associated Anesthesiologists, PA  
Associated Eye Care  
Burger Giving Fund  
Church of St. Michael Council of Catholic Women  
Cornerstone Land Surveying, Inc



Dell  
 Ecolab  
 Enchanté  
 First United Methodist Church  
 Fresh Start Builders  
 Friends of the St. Croix Valley  
 Give Lively - Charity Navigator Giving Basket  
 Grant-Shannon  
 Heritage Embroidery  
 Hyggelig Fund  
 Lake Elmo Lions Club  
 MN Independent Insurance  
 and Brokers Association Region IX  
 OSI Physical Therapy  
 Royal Credit Union  
 Salem Evangelical Lutheran Church  
 Solutions Real Estate - Griffith Group Inc  
 St. Francis of Assisi Women's Council  
 St. Johns Foundation  
 Stillwater Bowlers  
 Stillwater Lions Club  
 Stillwater Snowmobile Club  
 The Oral Surgery Center  
 Xcel Energy Foundation

**SUSTENANCE (\$250+)**

Bethlehem Foundation  
 Christ Lutheran Church - Marine  
 Friday Study Club  
 Hlavacek Giving Fund  
 Jeff Wieden Insurance Agency  
 Lil Tulips  
 Memorial Lutheran Church  
 Morgan Mosiman Photography  
 Oakridge Community Church  
 Pay It Forward Fund  
 Ryan Companies  
 Sahara Sands  
 St. Croix Valley Central Labor Assembly  
 St. Croix Valley Corvette Association  
 St. Lucas Community Church  
 St. Peter Lutheran Church Women  
 St. Peter's United Church of Christ  
 Stillwater Elks Lodge #179 Auxiliary  
 Stillwater Seventh-Day Adventist Church  
 TedVentures, LLC  
 US Bank

The following companies generously  
 provided employee giving and match  
 opportunities. **It's a great way to support  
 Valley Outreach!** Check with your employer  
 to see if they offer matching opportunities.

<i>3M</i>	<i>Land O' Lakes</i>
<i>Abbott Laboratories</i>	<i>Medtronic</i>
<i>AbbVie, Inc.</i>	<i>Microsoft</i>
<i>Adobe, Inc.</i>	<i>Piper Sandler</i>
<i>Ameriprise</i>	<i>Companies</i>
<i>Andersen Corporation</i>	<i>Polaris</i>
<i>Best Buy</i>	<i>Ryan Companies</i>
<i>Blue Cross and Blue</i>	<i>Securian Financial</i>
<i>Shield of Minnesota</i>	<i>Thomson Reuters</i>
<i>BMO Financial Group</i>	<i>Thrivent Financial</i>
<i>Boston Scientific</i>	<i>Trane Technologies</i>
<i>CenturyLink</i>	<i>UHG</i>
<i>Cisco</i>	<i>US Bank</i>
<i>Dell</i>	<i>Wells Fargo</i>
<i>Ecolab</i>	<i>Xcel Energy</i>

*These lists represent donations made in our 2021/2022 fiscal year (Oct. 1, 2021 to Sept. 30, 2022).*

*We apologize for any omissions or errors. Please contact Kelly at (651) 342-5564 to update.*

# STAFF & VOLUNTEERS

## STAFF

**Matt Allen**  
*Client Support Services – Case Manager*

**Amy Brown**  
*Data Administrator*

**Sandra Carlson**  
*Director of Finance & Administration*

**Cali Carper**  
*StyleXchange Assistant*

**Cynthia Frederick**  
*Client Support Services – Case Manager*

**Jessica Hauser**  
*Development & Communications Manager*

**Hanna Jorgenson**  
*Social Media & Communications Coordinator*

**Debbie Kanda**  
*Development Associate*

**Tracy Maki**  
*Chief Executive Officer*

**Kenny McCoy**  
*Volunteer Manager*

**Caleb Mingus**  
*Program Manager*

**Liz Riley**  
*VP of Programs & Services*

**Kris Schwartz**  
*Client Support Services – Intake Manager*

**Tony Sharon**  
*Warehouse Coordinator*

**Bob Spencer**  
*Program Assistant*

**Megan Stone**  
*Director of Services & Implementation*

**Hannah Sutcliffe**  
*StyleXchange Manager*

**Kelly Unger**  
*Individual Giving Manager*

**Julie Vang**  
*Administrative Coordinator*

Our programs depend on the time and commitment of more than 480 volunteers who donated more than 21,787 hours valued at more than \$652,000.

The people who generously give their time to Valley Outreach ensure we are here when people need us. They are kind and flexible while we adapt our services to meet growing needs for our support. We are incredibly grateful for their investment in Valley Outreach.

## VOLUNTEERS

**1000+ HOURS**  
Sharon Longnecker

**500+ HOURS**  
Karen Brandt  
Isabel Oxenfield

**400-499 HOURS**  
Dave Herder  
Chris Nelson

**300-399 HOURS**  
Tim Almquist  
Laura Fredericks  
Dave Osten  
Beth Anne Sutcliffe  
Roxi Swanson

**200-299 HOURS**  
Timothy Berens  
Cal Caturia  
Marilyn Garcia  
Stacy Gunderson  
Holly (Nancy) Melroe  
Sandi Millar  
Mary Schmitt  
Dan Schoepke  
Wendy Worner

**100-199 HOURS**  
Mary Biermaier  
Michelle Bohligh  
Carolyn Briol  
David Brookman  
Patricia Buck  
Paul Copenhagen  
Bernice Darling  
Steve Diederichs  
Barb Diederichs

Paul Dornfeld  
Hank Drews  
Karin Ellis  
Kathy Fagerlund  
Jill French-Graebner  
Allen Gosselin  
Mary (Kim) Hanson  
John Hapka  
Sherry Hillman  
Andrew Kass  
Kathy Klonecki  
Claire Knowlan  
Diane Lajoie  
Peggy Ludtke  
Jan Lund  
Bill Martin  
Linda McGough  
Lori Mildon  
Dennis (Nelson) Nelson  
Katie Ness  
Mary Ann Nichols  
Eric Nikolai  
Ronald Pierson  
Sylvia Rowenhorst  
Katherine Schmiechen  
Anthony Sharon  
Gary Soete  
Michele Stephan  
Dorothy Stormont  
Susan Swanson  
Thomas Swedenburg  
Tabitha Thurman  
Debbie Trunzo  
Peg Tully  
Joyce Van Zee  
Sara Wagner  
Deb Wall  
David Weisbrod

Judy Winter  
Debbie Yanker Black  
Kava Zabawa

**90-99 HOURS**  
Dale Anderson  
Sarah Anderson  
Ann Bellows  
Robin Buchanan  
Mary Dieltz  
John Hall  
Stephen Murphy  
Debbie Myrvold  
Cynthia Pierson  
Suzanne Pollack  
Helen Secor  
Judith Tank  
Kathy Testa

**80-89 HOURS**  
Joan Adolphson  
Diane Dahl  
Kathy Hagen  
Patricia Malzacher  
Scott Mills  
Theodore Olson  
Steve Schmitt

**70-79 HOURS**  
Chris Berns  
Douglas Berns  
Jack Fuerstenberg  
Sara Johnson  
Molly Martin  
Nancy Mortwedt  
Sharon RueLewis  
Trudee Watson  
Sara Weitzenkamp

**60-69 HOURS**  
Patty Bell  
Wendell Braun  
Larry Janssen  
Scott Kieland  
Beth Skogen  
George Vania  
Kirsten Yocum

**50-59 HOURS**  
Linda Ash  
Mark Briol  
Dave Broberg  
Robert Clements  
Rebecca Deas  
Brenda Doneux  
Kathleen (Kathy) Koerner  
Colin Kogl  
Steve Krebsbach  
Isabel Pawloski  
Jackie Savstrom  
Bonnie Sherod  
Dana Williams  
Jessica Wold  
Linda Wright  
Kim Zauner

**40-49 HOURS**  
Nancy Anderson  
Sam Andrews  
Mary Blakemore  
Mary Bolton  
Luanne Brennan  
Margaret Carasik  
Noreen Flipp

Eric Gibbons  
Robbi Hagelberg  
Dani Harms  
Grace Hendrie  
Robert Jantschek  
Aixa Kellermann  
Wes Kramer  
John Meier  
David Morgan  
Judith Norberg  
Daniel Prayfrock  
Janet Prust  
Espen Roepke  
Samantha Schindler  
Luke Schlosser  
Ava Shelton  
Traci Torseth  
Sandra Urgo  
Samantha Worm  
Ray Wright

**30-39 HOURS**  
Katrina Auvinen  
Pamela Christenson  
Clellan( CD) Davis  
Deb Farrington  
Gail Flickinger  
Joan Foster  
Lily Goulette  
Linda Hainlen  
Anne Hansen  
Anthony Hoffbeck  
Betty (Elizabeth) Hughes  
Eric Iverson  
Erin Jakupciak  
Nancy Matchey  
Kay Nelson  
Mary Rock  
Pamela Ryder  
Charles Salmen  
Steve Scallon  
Jacob Shenouda  
Miriam Simmons  
Ian Stone  
Kathy Tanner  
Marcie Wait  
Ann Warner  
Sara Watson  
Jannie Williams

**20-29 HOURS**  
John Allen  
Linda Allen  
Steven Bolton  
Trudy Brownson  
Christian Conway  
Becky Dibble  
Jim Dibble  
Maya Ellis  
Ann Engstrum  
Lynne Finley  
Leah Frascone  
Laura Funk  
Shirley Hale  
Jason Hallas  
Emmy Haskovec  
Karen Hewes  
Mary James  
Madeline (Maddie) Joy  
Teresa Kahut  
Gabi Kellermann  
Sirid Kellermann  
Anna Koenecke  
Sam Lewis  
Janis Liukonen  
Polly Logan  
Stephanie Mahan  
Peg Malanaphy  
Debbie Mariana  
Sara Megchelsen  
Sofia Miller  
Paula Nelson  
Dianne Nutzman  
Tom Pustovar  
Alvin Soukup  
Amany Sous  
Jennifer Trom  
Connor Velte  
Amanda Vosberg  
Lynn Walsh  
Susan Warweg  
Finn Zeruhn  
Barb Zusan

*A full list of our volunteers is available online at [valleyoutreachmn.org/annual-reports](http://valleyoutreachmn.org/annual-reports)*





**480** VOLUNTEERS  
**21,787** VOLUNTEER HOURS

#### DO YOU HAVE TIME TO GIVE?

Your time is a gift, and we appreciate that it is precious. We are always in need of new volunteers and are most in need of help on Tuesdays, Thursdays, and Fridays. If you like spending your time doing meaningful work with a fun community of volunteers and staff, then we would love for you to join us!

Apply today at [valleyoutreachmn.org/become-a-volunteer](https://valleyoutreachmn.org/become-a-volunteer)

#### DALE ANDERSON

DONATION ATTENDANT

“It feels good to support an organization that does so much good for the community. It’s important to me as a representative of Valley Outreach that people have a positive experience when they donate.”



#### KAREN BRANDT

CLOTHING PROGRAM VOLUNTEER

“Valley Outreach is a wonderful place to volunteer and receive help. The staff and volunteers are amazing! The food shelf is like a grocery store, with a wide variety of fresh produce, refrigerated and frozen items, shelf stable food, and personal care items. StyleXchange offers clothing, shoes, and accessories (purses, scarves, ties, belts, and hats) for free to those in need.”

– shared in a 5-star Google Review



# COMMUNITY POWERED





## **HAPPY 40TH ANNIVERSARY TO VALLEY OUTREACH IN 2023!**

Valley Outreach has been community powered for 40 years! In that time, we've grown from being a small food shelf in the basement of a church to the large basic needs services organization we are today—all thanks to community members believing in our mission and working toward our vision of creating a vibrant and resilient community where everyone's needs are met. Please join us!

### **VOLUNTEER**

Volunteers serve thousands of people every year in all our programs. We have a variety of opportunities for individuals and groups to make a difference in the lives of people we help.

 [valleyoutreachmn.org/become-a-volunteer](https://valleyoutreachmn.org/become-a-volunteer)

### **DONATE FOOD AND CLOTHES**

Donations of non-perishable food, fresh produce, personal care items, baby food, diapers, wipes and gently used, in-season clothing are welcome throughout the year.

 [valleyoutreachmn.org/food-donations](https://valleyoutreachmn.org/food-donations)

 [valleyoutreachmn.org/clothing-donations](https://valleyoutreachmn.org/clothing-donations)

### **MAKE A FINANCIAL DONATION**

Financial gifts we receive are thoughtfully and professionally managed to do the most good for the community we serve. We receive and accept cash donations in several ways. Gifts to Valley Outreach are tax-deductible and accepted online, in person and via the mail. Every dollar donated helps us serve the community and ensures we are a reliable place for people to get help.

 [valleyoutreachmn.org/financial-donations](https://valleyoutreachmn.org/financial-donations)

### **VALLEY OUTREACH**

1911 Curve Crest Blvd. West  
Stillwater, MN 55082

651-430-2739

[www.valleyoutreachmn.org](https://www.valleyoutreachmn.org)

[info@valleyoutreachmn.org](mailto:info@valleyoutreachmn.org)



**PLEASE CHECK OUR  
WEBSITE FOR THE MOST  
CURRENT DONATION  
AND SERVICE HOURS.**





“Very GREAT personal experience. Everyone that I have come in contact with who either volunteer or work there, have been so very kind, and helpful!

– Christine S. from a 5-star Google Review

“I love to come here; it is a very great help with food and clothing. I am so happy there are places like this.

– Comment from a recent client survey

“They are very friendly and so helpful in tough times.

– Angie C. from a 5-star Google Review



📍 1911 CURVE CREST BLVD. WEST  
STILLWATER, MN 55082

📞 651-430-2739

🌐 [WWW.VALLEYOUTREACHMN.ORG](http://WWW.VALLEYOUTREACHMN.ORG)



**ALL ARE WELCOME HERE.**